Richard Tesmer

Proven Vice President or Director of Project Management Oﬃce helping companies translate business goals to reality.

Call: (346) 543-2721 Email: mrtesmer@richard-tesmer.com Houston, TX 77047

**YOUR NEXT DIRECTOR OR VICE PRESIDENT OF THE PROJECT MANAGEMENT OFFICE**

With a demonstrated success at offering strategic leadership in creation, continuous improvement, and execution of project management processes and practices. Instrumental in overseeing project metrics designed to monitor project success and report progress against deﬁned objectives to implement corrective actions as per requirements. Stellar record of optimizing workflows by assessing, identifying, and implementing ways to enhance overall effectiveness. I have a stellar record or enhancing performance and maximizing customer satisfaction rates. I possess comprehensive experience directing critical aspects of technology from working in the managed service provider (MSP) and working security, hardware, helpdesk, application development and professional service projects. Leading skills assessments and building up of team members through mentoring and building skills development plans. Led agile efforts as the shepherd and servant leader, making teams more powerful, agile and capable of self-organization. Resourceful Vice President with over 25 years of results-oriented experience in business intelligence and operations management. Culturally sensitive and ethical professional with demonstrated success in developing and implementing optimized solutions. Versatile leader recognized for driving results in collaborative, inclusive manner. Highly motivated employee with desire to take on new challenges. Strong work ethic, adaptability, and exceptional interpersonal skills. Adept at working effectively unsupervised and quickly mastering new skills.

**SKILLS**

* Strategic Planning
* Industry Best Practices
* Proposal Writing
* Complex Problem-Solving
* Portfolio and Finance Management
* Process Improvement
* Mergers and Acquisitions
* Performance Monitoring
* Relationship Building
* Budget Oversight
* Negotiation and Persuasion
* Partnerships and Affiliations
* Resource Allocation
* Revenue Cycle Management
* OKRs and KPIs
* Business Development
* Business Growth and Marketing Strategies
* Proposals and Presentations
* Leadership and People Development
* Portfolio Management
* Effective Communicator and Public Speaker
* Change and Growth Management
* Executive Leadership
* Employee Motivation and Performance
* Profit and Loss Management
* Strategic Planning and Execution
* Stakeholder Management
* Relationship and Team Building
* Complex Problem Solving
* Organizational Development
* Integrity and Transparency

**MOST RECENT EXPERIENCE**

**Vice President of Professional Services & Project / Program Management:** 11/2022 - Current

Anew Technology Partners, Inc. Houston, TX.

A corporation made up of a variety of experts, each a partner, and able to collaborate as needed on a variety of consulting projects.

* Partners elected to promote me to Vice President after the merging of two teams- Professional Services and the Project Management Oﬃce
* Identified problems and implemented solutions to better streamline operations.
* Communicated regularly with executive partner team members to deliver pertinent details related to progress status and direction for projects.
* Delivered strategic input into business decisions and deals.
* Led team in strategic executive-level planning.
* Developed and analyzed cost vs. revenue metrics to monitor staff performance.

**Director of Strategic Project Management Office:** 07/2010 - 08/2022. MadWolf Technology Houston, TX.

MadWolf is a managed service provider (MSP) who specializes in serving the NGO / NPO community. With a team of 50+ highly specialized individuals, they are able to handle over 10,000 seats and endpoints.

* Built a recurring monthly income model, adding 29% regular income to the RMM model for the company.
* Provided organizational leadership and collaborated with executive partners to establish long-term goals, strategies, and company policies.
* Oversaw corrective action plans to remedy structural, organizational, and departmental issues.
* Hired, trained and mentored multiple staff members to maximize productivity. Led as a servant leader.
* Signed and approved budgets for new funding and program initiatives.
* Implemented strategic offerings to enhance the company’s suite of products and services.
* Strategized and implemented plans to transform and revitalize operations, capitalizing on emerging MSP trends caused by the worldwide pandemic.
* Fostered collaboration and development of new practices by business leaders.
* Created a program to promote new managers from within, leading to cohesive leadership structure.
* Promoted brand awareness by increasing market penetration across NGO/NPO markets.
* Developed long-range plans for business growth, resulting in 21% increase in annual sales.
* Trained and mentored project managers on project methodologies and resource planning.
* Partnered with department directors for key process improvements.
* Established initial project budgets and regularly tracked actual costs to projected costs.
* Created project plans based on project schedules and scope to capture key milestones and deliverables.
* Drafted new and improved project management office policies and processes.

**Director Of PS & PMO:** Anew Technology Partners Houston, TX. 08/2019 - 11/2022

Formed as a group of partners from Astoundry, specializing across the broad spectrum of consulting services- including application development and network security services.

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* Renewed focus on providing one-on-one consulting services, more robust communication plans, better decision making, leadership, and community confidence.
* Guided clients in developing skills or strategies for dealing with problems.
* Planned and executed over 640+ short-term projects in professional development and community service.

**Senior Project Manager:** Astoundry Houston, TX. 04/2006 - 12/2009

A Houston based consulting firm supporting oil / gas, transportation, and private companies around the world.

* Assessed project risks and devised mitigation strategies to avoid potential roadblocks.
* Kept project teams on-task with proactive control of budgets, schedules, and scopes.
* Evaluated, determined, and delegated tasks to staff based on client needs, capacity planning and project-specific initiatives.

**Application Development Manager:** RTAZ Consulting Services Houston, TX. 01/2002 - 04/2006

A private consulting company focused on website development and hosting for small and medium businesses as well as custom application development.

* Analyzed workflows and established priorities for daily operations.
* Provided company users with tech support for IT problems and account maintenance.
* Maintained knowledge of advances in information technology systems and applications.

**Consultant / Instructor:** Productivity Point International Houston, TX. 01/2000 - 01/2002

Provides customized training on or off site as well as consulting services.

* Implemented strategies to take advantage of new opportunities.

**Application Development Manager:** Asurion Houston, TX. 01/1998 - 01/2002

The premiere reinsurance service to over 99% of the cell phone industry. Services included GIS driven roadside assistance call center supported services and major DTS through the daily receipt of millions of service records.

* Identified problems and implemented solutions to better streamline operations.
* Communicated regularly with executive team members to deliver pertinent details related to progress status and direction for projects.
* Delivered strategic input into business decisions and deals.
* Evaluated organization's technology to recommend upgrades for hardware and software in a multi-call center environment.

Education and Training

Bachelor of Arts: Business Administration & Project Management, American InterContinental University, Houston, TX Expected in 09/2024

Certifications

* PMI PMP Classroom Education Certiﬁed, Rice University
* PMP (Application approved, Testing to Be scheduled),
* Project Management Institute PMP-ACI (In Progress). Project Management Institute
* Scrum Fundamentals Certiﬁed (SFC), Accreditation Body for Scrum and Agile (Nov 2021) Cred ID #884796

Activities and Honors

* Inductee to Alpha Sigma Lambda Honor Society, AIU, Issued February 2023
* Inductee to the National Honor Society, Issued May 2022

**VOLUNTEER WORK**

* **Brunswick Meadows HOA BOD**, Treasurer, May 2018 - Present, Houston, TX
* **SOUTH TEXAS ITALIAN GREYHOUND RESCUE,** Treasurer, May 2010- Current, Italian Greyhounds are a unique breed of loving companion animals that I have personally loved and shared my life and home with for over 30 years. I work with the national organization to raise funds for health and education as well as rescue operations.

Websites, Portfolios, Profiles

* https://www.richard-tesmer.com
* https://www.linkedin.com/in/richardtesmerdirectorpmo/
* <https://twitter.com/richardtesmer>

**Ready to schedule an interview? Then call: (346) 543-2721 or email:** **mrtesmer@richard-tesmer.com**

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